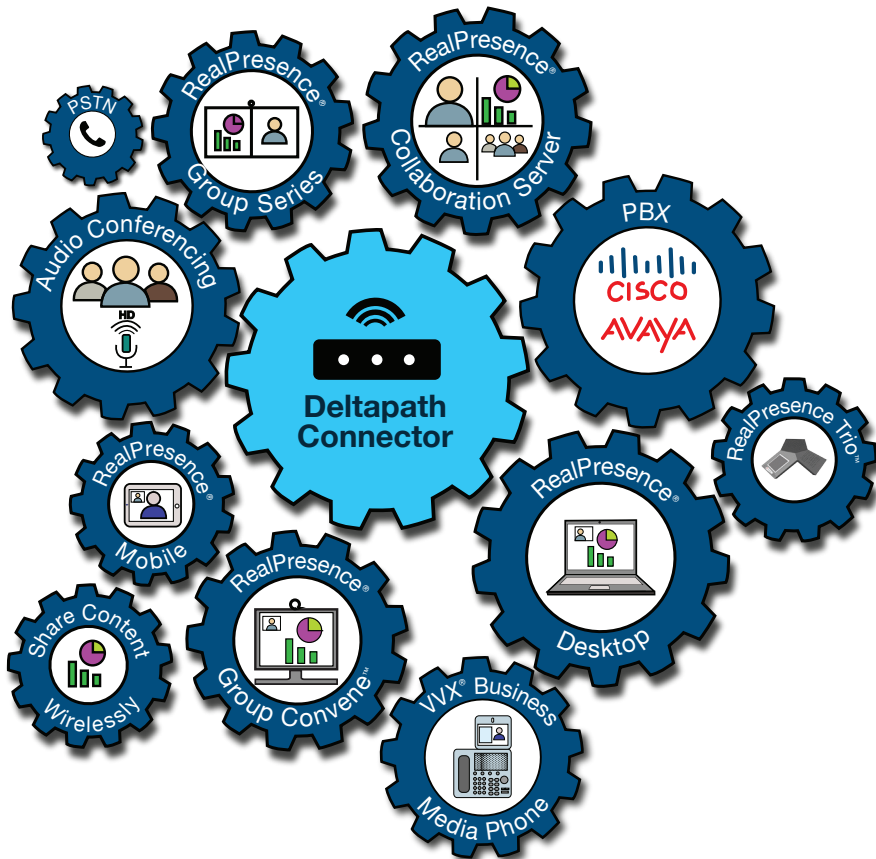


Deltapath® Connector™ for Polycom® RealPresence Trio™

Deltapath® Connector™ for Polycom® RealPresence Trio™ is a video controller with embedded Audio Conference Bridge. It supports wireless content sharing, mobile collaboration, high definition audio bridging and is a gateway to your telephone system. Put RealPresence Trio at the center in your voice/video collaboration infrastructure today.



Key benefits/features

Mobile collaboration

Equip your mobile workforce with Polycom RealPresence® Desktop and Polycom® RealPresence® Mobile to enjoy mobile video collaboration with teams at the office.

Secured business-to-business calling

Protect your privacy by preventing external parties from calling in before or after the scheduled meeting time with single use Guest Access Codes.

Connect your Polycom infrastructure to the telephone network

Deltapath Connector allows you to connect your entire Polycom video network with your voice network, allowing unified access between the two.

Connect remote branches and home offices

Polycom® VVX® business media video phones and Polycom® RealPresence® Group Convene™ can easily communicate with your office-based teams.

Protect your investment

Integrate Polycom RealPresence Trio to your legacy PBX and share phone numbers and dial plans.

Easy to manage

Centrally manage and provision all Polycom endpoints.

Unleash the full potential of what Polycom RealPresence Trio can do for your organization

Qualifying questions

1. Are you spending too much on audio conferencing bridge services?
2. Are you facing difficulty deploying Polycom RealPresence Trio because your older PBX does not support it?
3. Do your users want simpler videoconference dialing?
4. Do you want to have external parties dial in with a regular telephone to connect with your Polycom room based video systems?
5. Do you have executives and mobile teams on the road that you need to stay connected with video?
6. Do you need to offer personal video endpoints for your executives at their home offices?
7. Do you want to enjoy Polycom® HD Voice™ quality in your audio conference calls?
8. Do you want to have a centralized server to register and manage all of your Polycom endpoints?

Why choose Deltapath Connector?

Flexible and scalable

- Designed for SMB to Enterprise customers
- Easily scale from 10 users to 100 users
- Federation with trusted network to allow extension-to-extension dialing
- Integrate with your existing SIP based or legacy PBX

Native support for Polycom endpoints & servers

- Polycom® RealPresence Trio™ 8800
- Polycom® RealPresence® Mobile
- Polycom® RealPresence® Desktop
- Polycom® RealPresence® Group Series
- Polycom® HDX® Series
- Polycom® VVX® Business Media Phones
- Polycom® SoundPoint® IP and SoundStation® IP Phones
- Polycom® RealPresence® Collaboration Server (RMX®)
- Polycom® RealPresence® Platform
- Polycom® RealPresence Clariti™

Key differentiators

All-in-one architecture simplifies your infrastructure

- Deltapath Connector is a single device that includes a Firewall, SBC, Audio Conferencing Bridge, SIP Proxy, Call Routing Engine, and Endpoint-Provisioning Server.

Reliability and availability

- 1+1 clustering architecture that offers security, reliability, availability and scalability. Deltapath Connector supports clustering of two appliance units while sharing the same IP address.

Embedded audio conferencing bridge

- Enjoy unmetered high definition audio conferencing.
- Create secure access codes for each of your participants.
- Record your conferences.

Native support for RealPresence Trio

- Offers the best support in basic telephony, advanced telephony, video, content sharing, and provisioning.

Maximize your Polycom investment

- Expand functionalities on your current Polycom infrastructure and drive utilization of your existing Polycom HDX/RealPresence Group Series endpoints.

Equip your Polycom video endpoints with telephone capabilities

- Assign a phone number to every Polycom endpoint so that they can be dialed by extension from any corporate telephone or dialed by phone number from any telephone.

Learn more

To learn more about Deltapath Connector, go to deltapath.com or call us at +1(408) 582-0408.

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