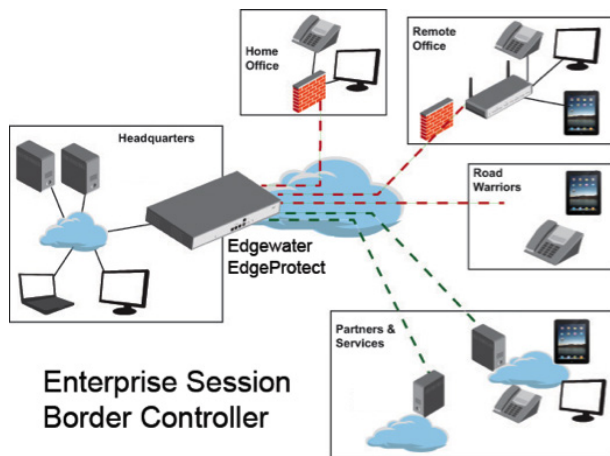


Deliver Secure, High-Quality, Real-Time Voice and Video Communications

UC video and hosted voice

Unified Communications Video—Edgewater Networks’ EdgeProtect product line is the perfect solution for enterprise-level customers who need the functionality of Polycom® Voice Border Proxy™ (VBP®) offering (H.323) paired with SIP video capabilities (H.323 gatekeeper/SIP Registrar). It works seamlessly with the Polycom® RealPresence® Platform for both SIP and H.323. EdgeProtect provides provisioning/ security for remote access to enterprise Unified Communications (UC) Systems using encryption technology and security for business-to-business communications.

Hosted Voice—Edgewater Networks enables hosted voice services through its EdgeView and EdgeMarc platforms to provision voice calls, simplify troubleshooting and monitor call quality. Edgewater solutions are completely interoperable with Polycom phones, simplifying deployment, improving voice quality and overall operation.



Key features

Enterprise session border controllers

- Support for local internal/external call control
- SIP or H.323
- Securely interconnects
- Mobile users
- Remote offices
- Home offices
- Business partners
- Trunking providers
- Closely integrated with UC partners to simplify deployment and enhance user experience

Integration validated with Polycom

- Polycom® RealPresence® Mobile
- Polycom® HDX® Series
- Polycom® VVX® Business Media Phones
- Polycom® RealPresence® Collaboration Server (RMX)
- Polycom® RealPresence® Virtualization Manager™ (DMA)
- Polycom® RealPresence® Resource Manager
- Polycom phones

Qualifying questions

- Do you already have the Polycom RealPresence Platform but need to add SIP video?
- Are you selling video to the SME customers?
- Do you want to increase security in your UC systems?
- Are you a Service Provider providing SIP trunking to Small and Medium Enterprises (SME)?
- Do you want to make provisioning voice calls easier?
- Do you want to optimize voice quality for your Polycom remote office phones?
- Are you implementing a hosted PBX solution?

Why choose Edgewater for Unified Communications, video and hosted voice?

Edgewater Networks' provides the best all-in-one solutions for simplifying secure remote access for unified communications.

Flexible

- Support SME to Enterprise customers
- Combines Polycom VBP functionality (H.323) with SIP video capabilities (H.323 gatekeeper/SIP Registrar)
- Multiple deployment scenarios: Home office, remote office, road warriors, partners, services

Optimized for real-time communications

- Secure voice and video
- QoS support, customer provisioning, monitoring, troubleshooting
- Reduce telephony communication costs

Key differentiators

All-in-one solutions

- EdgeProtect combines Polycom VBP functionality (H.323) product with SIP video capabilities (H.323 gatekeeper/SIP Registrar)
- Scalability/Growth with Polycom RealPresence Platform
- Security

Complimentary solutions available

- EdgeMarc Enterprise Session Border Controllers—VoIP aware NAT/Firewall, VoIP survivability, passive call quality monitoring, and powerful but easy-to-use traffic management
- EdgeView VoIP Support System—proactive call quality monitoring (including VoIP MOS), Plug & Dial IP phone configuration, remote management, and monitoring of VoIP endpoints

Learn more

To learn more about how Polycom and Edgewater Networks can help your organization, go to www.edgewaternetworks.com.

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